Webinar - B2B Portal New Features + Open Q&A

Last Modified on 05/13/2020 11:51 am EDT

Webinar Notes:

Order Time - New Features in the B2B Portal + Open Q&A

• B2B Portal

- New Features:
 - The registration link has been added for your customers to self-register.
 - When they enter information into the form it makes them a Lead in Order Time.
 - Once they purchase from your portal they

- become a Customer.
- New Shipping Options are now available due to user request.
 - Shipping Methods
 - Shipping Carrier Accounts
 - Estimates the Shipping
 - Shipping Calculated When the Order is Received
- The ability for a Customer to Duplicate a Sales Order while viewing a Past Order
- Categories:
 - You can add items to any Categories you want.
 - Customers are added to the top-level Category.
- More information here: https://help.ordertime.com/help/b2b-portal
- Emails
 - $\circ~$ Under the Customers / Leads / Contacts List
 - Batch Emailing enabled in the top-left of the list through the Batch Actions dropdown.
 - No need to send a Form now, you can just send a Quote Template.

Questions

- B2B Portal: How does it keep track of Assembly items that are not made yet as it pertains to ordering?
 - If you have it set to show Items that have zero quantity, it will appear
 - We have a chance to make this a new feature based on our new Can Make field, we'll be working on this.
- When sending emails to customers, is it possible to send to all contacts?
 - We can only send to a maximum 500
 Contacts at a time so that we don't hit a

Spam Filter

 Do you have time to show us how to set up a basic form email template when sending invoices basic templates?

 Went through this on the video, the video will be up in a few days

• If a customer has 3 contacts, can we send it to all 3 contacts in that customer?

- We're going to look into this as a feature.
- In the mean time, you can go to the Contacts List and select all 3 and then batch email them.

 Can multiple email addresses be added to a customer so that when the ship doc is synced to QB, the invoices are sent to multiple addresses?

We're going to look into this as a future feature, it requires an option added, or a change to how it syncs.

 Are you planning to have dashboards in warehouse tab? Pick performance tracking, number of orders processed?

- Since all the dashboards are based on Reports we can certainly add that.
- There are a few different reports we could conceptualize there.
- Let us look into this as a future feature.
- When an item is picked is it taken out of inventory or still there until marked shipped?

- Once the Ship Doc is set to Shipped it is committed.
- Available goes down when that status is selected.
- For more on this check out: <u>Understanding Quantities in Order</u> <u>Time</u>

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