Rental Module

Last Modified on 06/03/2025 4:06 pm EDT

Rental Module

The rental module is designed to manage the rental (as opposed to sale) of your Items.

View on YouTube

How it works

You create a Rental Contract which is similar to creating a sales order. Instead of a promised date, you will select the intervals in hours, days, weeks and month at which point Order Time will compute the End Date and Time.

You will then Add Equipment and select from a list of available equipment to rent. Using the interval and the rentals pricing grid we will compute the rate using a the lowest unit of measure in the interval as defined in your Company Preferences.

As other Docs in Order Time, you will change status to control the stage of the rental contract. The statuses are:

| Status | Description |
|-------------|--|
| Quote | The Rental Contract is being prepared. The equipment is still available for other rental contracts. |
| Reservation | The rental contract is approved and the equipment is not available during the contract's interval. |
| Out | The equipment in the contract has been delivered. The clock starts to tick. |
| Stopped | The Rental is completed. The equipment is available again. The rental contracts actual interval is computed. |
| Returned | The Equipment is returned. |

Invoicing Rental Contracts

In Order Time Ship Docs are really invoices despite what they are called. In fact a ship doc doesnt need to have any parts or assemlies on it at all. Moreover, the Ship Doc creates the invoice in your accounting system.

We make use of the Ship Doc when creating invoices for rental contracts. However, the equipment itself is not being sold so we need some other type of item to record rental revenues for reference when creating the Ship Doc.

Items

Rental Module requires certain type of items.

- 1. One or more Service items to record rental revenues (e.g. Rental Income)
- 2. One or more Other Charge item to record insurance revenue (e.g. Insurance Income)
- 3. One or more Part or Assembly items with Lot or Serial No tracking turned on. See below for more details.
- 4. Item inventory with serial numbers.

Preferences

From the admin, navigate to Company preferences.

| ompany Preferences | | | |
|-------------------------------|------------------------------|---------------------------------|---------------|
| Section | Rentals | | |
| General | Disable Renta | l Contracts | |
| Activities | | | |
| Doc #s | Default Rental Ser | vice Item | ~ |
| ltems | | | • |
| Inventory | Default Rental Insu 3 way | urance Item | ~ |
| Sales | Default Insurance | Parcantaga | |
| Shipping | 10 | reicentage | |
| Payments | | hip Doc, automatically change t | he status to: |
| Purchasing | Picked | | ~ |
| Receiving | Minimum Interval | | |
| Production | Day | | ~ |
| .ot / Serial #s | Rental Pricing Grid | | |
| Repair Orders | INTERVAL | MULTIPLIER | |
| Rentals | Week | 3.5 | |
| Mobile | Month | 11 | |
| Mail and Calendar Integration | Use 1/2 Days | | |
| | Hours in 1/2 Days | | |
| | 4 ÷ | | |
| | Percentage of fu | ll day for pricing. | |
| | Number of hours | s in day for hourly pricing | |

| Automatically create Repair Ord | ers when status is changed to type closed |
|---------------------------------|---|
| Enter required machine hours u | pon returned |
| Status Type Colors | |
| ТҮРЕ | COLOR |
| Quote | × |
| Credit Hold | • |
| Payment Pending | T |
| Reserved | T |
| Out | ▼ |
| Stopped | ▼ |
| Voided | T |
| Returned | ▼ |
| | |

- Uncheck Disable Rental Contracts
- *Default Rental Service Item*; enter the appropriate service item. You can modify this on a per item OR Lot or Serial No basis.
- *Default Rental Insrance Item*; enter the appropriate other charge item. You can modify this on a per item basis.
- Default Insurance rider percentage: You can modify this on a per item basis.
- *Status when creating a ship doc;* Ship docs are used to invoice rental contract. For example, you can set the status to Shipped which would immediately add it to the sync queue.
- *Miniminum Interval*; The minimum interval is the lowest interval you are willing to rent equipment. If you pick Day, you will be presented with the following options:
 - *Use 1/2 Days*: This is a common practice in the rental equipment market whereby the rent is based on usage although the contract still uses the time interval.
 - *Hours in 1/2 Days:* The minimum hours that would consitute a 1/2 day.
 - *Percentage of full Day Pricing*: Order Time can compute the 1/2 Price as a Percentage of the Day price.
 - *Number of hours in 1/2 day for hourly pricing.* When there are fractionaly hours above Day, Order Time will divide the Day rate by this number to determine the hourly pricing.
 - When Use 1/2 Days is not checked, you will see a *Minimumn Time* box which represent the minimim number of Days.
- *Rental Pricing Grid and Multiplier;* When you set up the items that you rent, you will be presented with a pricing grid. The Mutipliers are used to make it easier to calculate pricing. In the above example, the use will enter the Daily rate (thats the *Miniminum Interval*). The Multiplier on the Dailey rate. For example if you entered \$150 per Day,
 - half day would be 150 x 70% = 105.00
 - week price 150 X 3.5
 - monthly price would be 150 X 11
 - hourly rate would be 105 / 8
 - You can override rental priced on an item per item basis.

Price levels are NOT considered in the Rental Module at this time.

Items Available for Rent

In order to make a item available for rent, an item have to have Track Lot and Serial No. CHECKED. If that is checked, you will see another tab called Rental. It is on this tab that you establish the rental pricing for that item.

| ltem - EQUIP002 | |
|--|-----------------------|
| General | |
| Group Hardwar Name EQUIP UOM Set EA-CA | 002 |
| General Purchasin | g Notes Custom Rental |
| Is Available for Rent | |
| Service item used for billing | Rental Income |
| Rental Rates | |
| Hourly | 18.75 |
| Daily | 150.00 |
| Half Day | 105.00 |
| Weekly | 525.00 |
| Monthly | 1,650.00 |
| Insurance Rider Percentage | 10.000 |
| Item Used for Insurance | Insurance 🗸 |

| Lot / Serial Number | 609790823 | | |
|------------------------|------------|-----|---|
| Expiration Date | 7/6/2022 | iii | |
| Custom Re | ntal | | |
| Does not machine | require | | |
| Service item (| | | ~ |
| Machin | e Hours 25 | | |
| | | | |
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Terms

As with the sales order, the customer Term Type will detemine if the status can be changed to Reservation without payment as will puting a customer on hold.

Creating a Rental Contract

Creating a Rental Contract is similar to creating a sales order. You can do so from the Create New side menu from the Rental Contract List.

After selecting the customer and clicking *Next* >> you will see the basic information of the Rental Contract.

- Edit the Start and End dates and times starting with the End date. You will notice the Interval calculating.
- Click on the Details tab and check whether you want to override insurance, enter your PO number and the terms.
- Click Save

| ental Contract | | | | Save Can |
|--------------------------------------|-----------|--|----------|----------|
| Customer 21st Century Snack Foods | | | | |
| Date | | Start Date & Time | | |
| 10/11/2022 | | 10/15/2022 101:0 | DO PM | |
| Hours 5 Days 2 Weeks 0 Months 0 | | End Date & Time 10/17/2022 06:00 PM | | |
| Addresses Details Memo & Instruction | is Custom | | | |
| Billing | | Other | | |
| Insurance Rider Waived | | Location | HQ | |
| Customer PO REN0832 | | Sales Rep | Accutech | |
| Terms Net 30 | * | Class | Retail | |
| | | Currency | | |
| | | Exchange Rate | 1 | |
| | | | | |

Adding Equipment

After the rental contract is saved, you will see the details page of the Rental Contract,

- 1. click Add Equipment
- 2. Search for an item and select it.
- 3. You will see schedule view of each Serial No.
- 4. If the Serial No is not already on a reserved contract, you will be able to click the Add button. Notice in the example below that the last serial No has a conflicting interval so you cannot add it.

| Customer: A&J Mold | Start Date: 10/11/2022 12:00:00 PM | End Date: 10/11/202 | 2 4:00:00 PM | Interval: 4 Hours |
|-----------------------------|------------------------------------|---------------------|----------------------|-------------------------------|
| Search Item | | | | |
| EQUIP002 | Ţ | | | |
| | | | | |
| Search results for EQUIP002 | | | | |
| EQUIP002 | EQUIP002 | | | |
| | | | | |
| Per Hour: 18.75 | Per Day: 150.00 | | Per Half Day: 105.00 | |
| Per Week: 525.00 | Per Month: 1650.00 | | Total: 105.00 | |
| > | | October 2022 | | |
| LOT/SERIAL NO | SA 1 SU 2 MO 3 TU 4 WE | 5 TH 6 FR 7 SA 8 SU | 9 MO 10 TU 11 WE 1 | 12 TH 13 FR 14 SA 15 SU 16 MO |
| EQUIP002-609790823 | | 1p 21st Century S | nack Foods - 14 | |
| EQUIP002-609790824 ADD | | | | |
| EQUIP002-609790825 | | | | |
| EQUIP002-609790826 ADD | | | | |
| | 4 | | | |

Select one of the open Serial Numbers by clicking the Add button next to it. This will bring you

back to the Rental contract details page.

- Notice that the insurance was automatically added at 10% of the equipment price.
- You can also add other saleable items like, those are called *One Time*.
- In the Actions column for the equipment, click on the \$ icon to view how the price was calculated.
- Similar to sales orders, click on the hyperlink to enter discounts, sales tax, delivery and/or pick up methods and prices.
- Ensure all items added to the Rental Contract reference being Rental Items. Any non-Rental Items added to the Rental Contract will negate the ability to add a Payment or create an Invoice.

| | General | | Bill Address map | | Contract Course | | | Dilling Commence | | |
|---|-----------------------------|-------------|-------------------|-----------------|--------------------------|--|--|------------------|-------------------|----|
| Ag MOLD Ag MOLD Ag MOLD Ag MOLD Ag MOLD Paid Customer A&J Mold Date 10/11/2022 12:00 PM Paid Intervel 4 Hours Delivery Address One-time 0.00 Paid 11 End Date & Time 10/11/2022 12:00 PM Delivery Address Discount 0.00 Uninvoiced 11 Asj MOLD Ag MOLD Pick Up 0.00 Pick Up 0.00 Intervel 11 Intervel 4 Hours Nonces Pagir Order Details Memo & Instructions Custom Attachments Open Activities Activity History Items Invoices Pagir Order Details Memo & Instructions Custom Attachments Open Activities Activity History V Items Invoices Pagir Order Details Memo & Instructions Custom Attachments Open Activities Activity History V Item Invoices Pagir Order Details Memo & Instructions Custom Attachments Open Activities Activity History V Item Intervining Desceniption Lot / serial NUMBER Quanti | | | biii Address map | | | Idly Revision : 1 | | | | |
| Date 10/11/2022 StracUSE, NY 13202 StracUSE, NY 13202 Delivery Address Discount Discount 0,00 Uninvoiced 11 Discount 0,00 Pick Up 0,00 Pick Up 0,00 Total 115.50 | | | | 4.0 | | | | | | |
| Delivery Address Delivery Address 0.00 Interval 4 Hours Delivery Address 0.00 ASJ MOLD Delivery Address 0.00 Pick Up 0.00 Total 115.50 Items Invoices Payment Repair Order Details Memo & Instructions Custom Add Equipment Name/Number EQUIPO22 Truck 609790825 | | | | ND | | | | | | |
| End Date & Line 10/11/2022 Q4:00 PM Interval 4 Hours A8j MOLD A8j MOLD Pick Up Other & Line 0.00 Fick Up 0.00 Taxes 0.00 Total 115.50 Items Invoices Payment Repair Order Detivery Custom Attachments Open Activities Activity History Items Name/Number Search One-Time Item Scan Scan Scan Scan Item DESCRIPTION LOT / SERIAL NUMBER QUANTITY UOM PRICE EXT. TAX CODE ACTIONS EQUIPO22 Truck 609790825 4.00 HR 26.25 105.00 Tax If 10.00 Tax | | | Dellinere Address | | | | | | | |
| Items Nonces Payment Repair Order Details Memo & Instructions Custom Attachments Open Activities Activity History Add Equipment Name/Number Search One-Time Item Scan Scan Tax cobe Activity History Items Invoices Payment Lot / Secila NUMBER QUANTITY UOM Attachments Open Activities Activity History EQUIPO2 Truck Lot / Secila NUMBER QUANTITY Momode Activity History Activity | | | Delivery Address | | | | | Unpaid | | 11 |
| Items Name/Number Details Memo & Instructions Custom Attachments Open Activities Activity History Image: Control Contro Control Control Control Control Control Control Control | Interval 4 H | lours | A&J MOLD | | | | | | | |
| Items Invoices Payment Repair Order Details Memo & Instructions Custom Attachments Open Activities Activity History © Add Equipment Name/Number Search One-Time Item Search One-Tim | | | | | | | | | | |
| Items Invoices Payment Repair Order Details Memo & Instructions Custom Attachments Open Activities Activity History Add Equipment Name/Number Search One-Time Item Search One-Time Item Scan Scan Scan Mattachments Activity History ITEM DESCRIPTION LOT / SERIAL NUMBER QUANTITY UOM PRICE EXT. TAX CODE ACTIONS EQUIPO02 Truck 609790825 4.00 HR 26.25 105.00 Tax Image: Company C | | | | | Taxes | | 0.00 | | | |
| EQUIP002 Truck 609790825 4.00 HR 26.25 105.00 Tax 2 6 5 | | | | | | | | ities Activity H | listory | |
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| Insurance 4.00 HR 2.63 10.50 Tax 🕼 🛇 | Add Equipmer | Name/Number | Search | n One-Time Item | Custom | PRICE E | Open Activi xt. | TAX CODE | ACTIONS | |
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Payments and Invoices.

Like Sales Orders, you can receive a payment before the Rental contract starts. Navigate to the Payments tab of the Rental contract then +Add. This payment form is identical to the payment form used on Sales Orders and Ship Docs.

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| General | | | | Bill Address map | | | | Contract Summary Revision : 1 | | Billing Summary | | | |
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| | r AB Imports | | | 2706 EMERAL DREAMS I ELK GROVE VILLAGE IL | | | | One-time | 0.00 | Paid | | | 0.0 |
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| End Date & Time | | | | Delivery Address | ар | | | Discount | 0.00 | Unpaid | | 5,28 | 0.0 |
| Interval | I 16 Days | | | AB IMPORTS | | | | Delivery | 0.00 | | | | |
| | | | | 2706 EMERAL DREAMS D ELK GROVE VILLAGE. IL | | | | Pick Up | 0.00 | | | | |
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| | | | | | | | | Total | 5,280.00 | | | | |
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| • • • | | | | | | | | | | | | O Ad | ld |
| ID | DA | TE - | | PAYMENT ME | ГНОР | | | AMOUNT | | | ACTIONS | | |

You can create an Invoice at any time by navigating to the Invoice tab and click +*Invoice*. You can also allow for Partial Payment by selecting the +*Invoice Select* button.

| OrderTime |) (| Search | | Q | | | | | | | AODEMO Staging | Logout | |
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Selecting the **+Invoice Select** option will open the "Add Select Rental Items to a New Invoice" window where you can adjust the Quantity of the rental items to accommodate the Partial Payment Invoice. When you select the green Save button a confirmation window reflecting the new Invoice number will present itself.

| Home P Sales Fental Contracts - Rental Contracts - Rental Contract - 43 torr torr torr Seneral No. 43 Customer AB Imports Date 9/8/2023 | | IF 👻 Export | n Rentals | Repairs | Warehouse | Reports | | | | | | |
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| Items Invoices Payment | Repair Order Deta | ils Mei | ITEM | DESCRIPTION | OPEN | QUANTITY | QUANTITY | ORDER TYPE | _ | | | |
| | | | | Rented Equipment | 16.00 | | 8 | Rental Contract | | | | Invoice O Invoice S |
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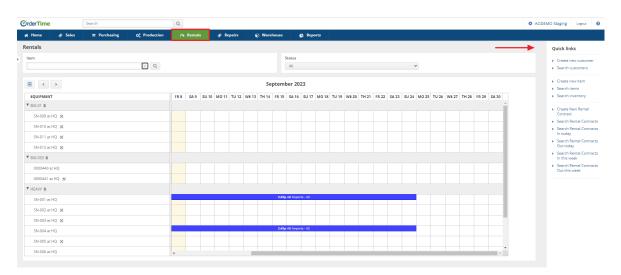
The new Invoice for the Partial Payment will reflect the information of the Rental Items that are being contracted.

| Purchasing & Producti | on 🕫 | Rentals | <i>Repairs</i> | eo We | rehouse 💰 | Repor | | | | | | | | | 1 |
|----------------------------------|---|--|--|---|--|---|--|---|--|--|--|--|--|---|--|
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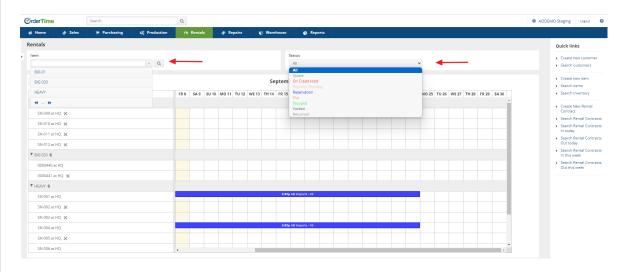
Please Note, if an invoice is not created by the time the status is changed to Stopped, one will automatically be created.

Using the Dashboard

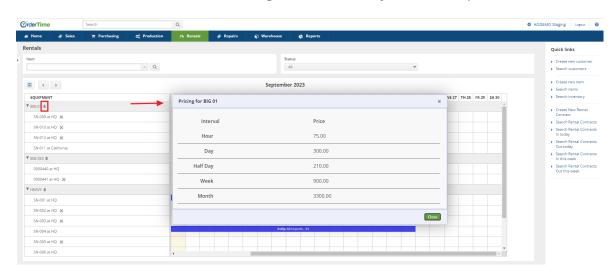
The Rental dashboard provides a quick and easy way to view your rental fleet and their status. On the right are your typical Quick Links. On the left is a schedule of equipment.



On the top you will have available 2 drop down lists, one for Item and the other for Status, which can be used as filters.



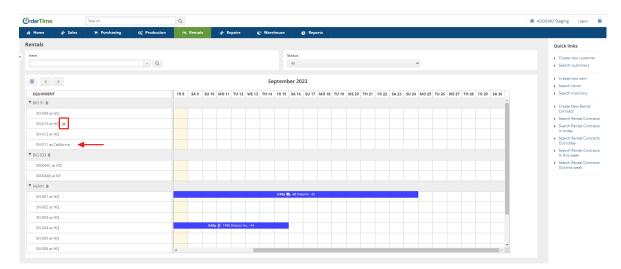
Next to each item name is a \$ icon. Clicking on that will show you the rental prices.



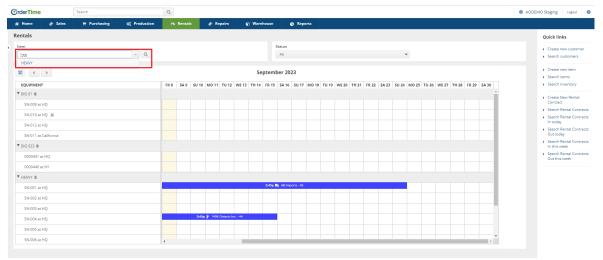
The truck icon means the contract is to be delivered. The person icon means the contract is to be picked up. These will show if you have selected the Delivery or Pick up ship methods.

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| SN-002 a | at HQ | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SN-003 a | at HQ | | | | | • | | | | | | | | | | | | | | | | | | | | | | |
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| SN-006 a | at HO | | | 1 | | | | | | | | | | | | | | | | | | | | ٣ | | | | |

You will also may see a Repair Order icon. If there is an open and approved Repair Order for a piece of equipment, it cannot be added to a rental contract. In addition, the Rental Dashboard will reflect the **location** of the rental equipment.



You can also Filter by character or phrase to view specific rental equipment information by inputting letters or numbers in the Search field and clicking the magnifying glass.



The rental equipment information will then reflect only those items associated with the search.

| | Home | 🛷 Sales | 📜 Purchasing | Q ⁰ ₀ Production | 🔊 Rentals | 🛷 Repair | s 🛛 | Warehous | 80 | Report | | | | | | | | | | | | | | Γ. |
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